





SPONSOR'S MESSAGE SURVEY RESULTS ABOUT DAL CIOCFOCHRO OVERVIEW

# **Taking the Leap: Leveraging Agility for Competitive Advantage in** the Digital-First Economy

sia/Pacific is moving towards an endemic approach to COVID-19. Along with it, organisations are also shifting digital transformation (DX) priorities to be more resilient against future disruptions, and to capitalise on market conditions that continue to be volatile, uncertain, complex, and ambiguous (VUCA). IDC research shows that organisations that are more agile are able to navigate through market disruptions by harnessing its people, financial, and technological resources to preempt and respond to change.

Yet, even though organisations overall have progressed in digital agility in the last 2 years, there is a widening gap between leading and lagging enterprises. This phenomenon can be attributed to the different approaches they adopt towards DX – a strategic approach vs a tactical one. With agility now a critical source of competitive advantage in the digital-first economy, organisations must change their approach if they want to hasten the pace of digitalisation to thrive in these uncertain times.

This IDC InfoBrief looks at the widening gap between digital agility leaders and resources officers (CHROs), and chief financial officers (CFOs) can work together

followers, and explores how chief information officers (CIOs), chief human to narrow the gap.



Source: IDC-Workday Digital Agility Index Survey Asia/Pacific, 2022 (n=816)



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# **Adapting to Stay Agile**

During the pandemic, organisations had to fast track their DX efforts in the midst of unprecedented disruptions.

Among those areas of the business that benefited most from DX initiatives were in customers, operations, and the workforce, with these DX programmes pushing the drive towards ecommerce, contactless operations, and remote work. The accelerated digitalisation has set the stage for the next phase of transformation in Asia/Pacific to a digital-first economy as organisations expanded the use of technology for value creation, and to achieve business outcomes.



As the region gradually recovers from the COVID-19 pandemic, it continues to face additional headwinds of geopolitical tensions, rising inflation, and supply-chain disruptions. Organisations are shifting DX priorities to be more agile and resilient against future disruptions, and enable them to capitalise on changed conditions.

# DX Priorities in 2022 Shift from Adaptation to Agility in Rank Becoming data-driven Improving customer experience Developing an agile mindset and culture Creating new business/operating model Driving digital agility and resilience $NA^1$

<sup>1</sup>Digital agility is a new option in the 2022 study Source: IDC-Workday Digital Agility Index Survey Asia/Pacific, 2022 (n=816)



# The Digital Agility Index: Defining and Measuring Digital Agility

Digital agility is the ability of an organisation to rapidly adapt to business disruptions by leveraging digital capabilities to not only restore business operations but also capitalise on the changed conditions.

Since 2020, Workday and IDC have been working together to build a picture of the state of digital agility among Asia/Pacific organisations, assessing how they score in four dimensions. The scores are aggregated into the **Digital** Agility Index (DAI). Through the DAI, we can track their agility progress, where the challenges lie, and to recommend actions for improvement.

**An agile organisation is one** where digital is business-as-usual. It has an adaptable workforce whose work is augmented by artificial intelligence (AI) and automated processes, and its business and operating models are supported by a modular and extensible digital platform. It is one which is best positioned to capitalise on change.

| <b>DAI Dimensions</b> The four dimensions |                             | Digital Agility Maturity Stages  Based on their DAI score, oganisations fall into one of four digital agility stages which are progressive. |  |   |  |  |
|---|-----------------------------|---|--|---|--|--|
|   |                             | <b>SLOW</b>   | TACTICAL   | ● ● ● ● INTEGRATED  | AGILE  |  |
|   | Organisation<br>and Culture | <b>Opaque monolithic</b> structure  | <b>Standalone</b> digital teams and initiatives  | Centralised DX<br>strategy and<br>technology roadmaps                         | Digital business and operating model with digital embedded enterprise-wide |  |
|   | People<br>and Capabilities  | <b>Lack digital savviness</b><br>and skills   | Digital skills and mindset are <b>limited to those</b> within digital teams              | Growing talent pool with a focus on employee experience and digital workforce | <b>Employer-of-choice</b> for digital talents                              |  |
|   | Process<br>and Governance   | Lack insights or foresight of the market environment  | Decisions are <b>tactical</b> and <b>disconnected</b> from the extended organisation     | <b>Data-driven decisions</b> based on shared data and measurements            | Autonomous processes<br>and Al-based work<br>augmentation                  |  |
|   | Technology                  | Legacy technologies<br>and lacking shared data  | Islands of technology<br>innovations with core<br>systems still in legacy<br>environment | <b>Integrated</b> digital technologies  | Modular and extensible digital platform                                    |  |

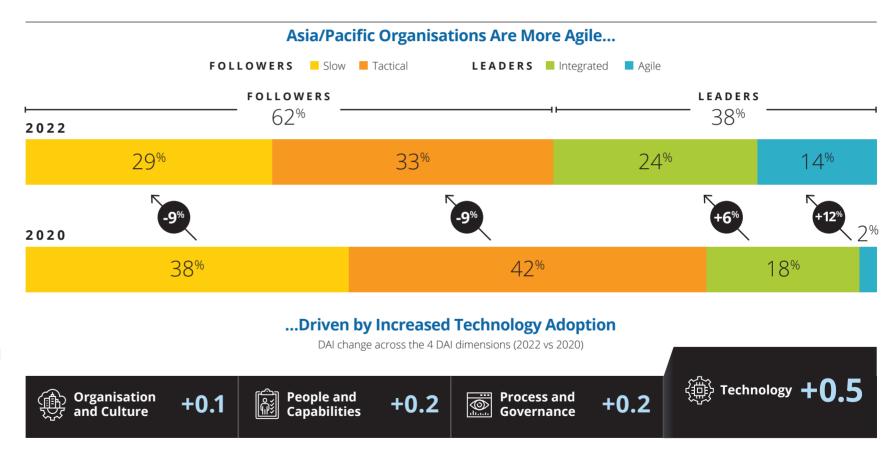


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# **Technology Adoption Drives Improved Agility**

The pandemic accelerated technology adoption and the pace of DX in the region.

Between 2020 and 2022. agility leaders (those in the integrated and agile stage) nearly doubled from 20% to 38%. In 2 years, 18% of Asia/Pacific organisations have made the leap to become agility leaders where technology adoption is integrated, and guided by an enterprise strategy and roadmap. This makes them more resilient against market shocks and disruptions, and better equipped to adapt and capture new opportunities in the evolving landscape. However, the majority are still lagging in digital agility with **62%** in the slow or tactical stages (i.e., agility followers). For these organisations, technology adoption is often driven by functional and line-of-business requirements as necessitated by immediate needs such as for ecommerce, safety measures, and remote work during the pandemic.



Source: IDC-Workday Digital Agility Index Survey Asia/Pacific (2022: n=816, 2020: n=814)



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# Pre-Pandemic DX Has Enabled Agility Leaders to Better Scale Digitalisation

#### Markets Which Have Gone Through DX Prior to the Pandemic **Show Greater DAI Score Improvements**

Organisations in Australia and New Zealand (ANZ), and Singapore have upped their DAI scores by between 0.5 and 0.9 since 2020 while others have advanced by a mere 0.1. DAI score improvement signifies progress in agility attributes; for example, today, 40% of ANZ organisations are operating over an integrated enterprise-wide technology architecture, compared with less than 10% in Indonesia. Malaysia, and Thailand.

| Markets      | 2022 Rank | Rank change from 2020 | DAI change (2022 vs 2020) |
|--------------|-----------|-----------------------|---------------------------|
| AUSTRALIA    | 1         | +2 🛕                  | +0.9 🛦                    |
| SINGAPORE    | 2         | -1 ▼                  | +0.7                      |
| NEW ZEALAND  | 3         | -1 ▼                  | +0.5                      |
| <b>KOREA</b> | 4         | -                     | +0.5                      |
| ♠ HONG KONG  | 5         | -                     | +0.3 🔺                    |
| TAIWAN*      | 6         | -                     | -                         |
| MALAYSIA     | 7         | -                     | +0.1 🔺                    |
| INDONESIA    | 8         | +1 🛕                  | +0.1                      |
| THAILAND     | 9         | -1 ▼                  | -                         |

#### **Industries with a DX Head Start Show More Agile Attributes**

Both the Internet and ecommerce, and communications and media sectors, are digitally-affiliated sectors, while the BFSI sector is one of the traditional sectors that has been guick to embrace DX even prior to the pandemic. These factors gave these sectors a head start in scaling enterprise-wide DX during the pandemic. More than 40% of organisations in these sectors operate a digital business model that can continuously adapt to evolving market needs, with at least 70% of their people possessing digital skills. They have fully automated core and non-core processes, and/or have a fully integrated enterprise-wide platform architecture.

#### Percentage of organisations by sector

Digital Agility Maturity Stages Slow TacticalAgile

|             | Industry   | Digital Business<br>Model | Digital Workforce | Autonomous<br>Processes | Digital Platform<br>Architecture |
|-------------|--|---------------------------|-------------------|-------------------------|----------------------------------|
| MOST AGILE  | INTERNET AND<br>ECOMMERCE                        | 41%                       | 52 <sup>%</sup>   | 48%                     | 31%                              |
|             | COMMUNICATIONS<br>AND MEDIA                      | 40%                       | 39% 🛑             | 20%                     | 32%                              |
|             | BANKING,<br>FINANCIAL SERVICES,<br>AND INSURANCE | 41%                       | 49%               | 17% —                   | 32%                              |
| LEAST AGILE | HEALTHCARE                                       | 17%                       | 24%               | 14% 🛑                   | 13% 🛑                            |
|             | HOSPITALITY<br>AND TOURISM                       | 13%                       | 16% —             | 2%                      | 7% —                             |
|             | MANUFACTURING                                    | 11%                       | 8%                | 3%                      | 5%                               |

Source: IDC-Workday Digital Agility Index Survey Asia/Pacific (n=816, 2022; n=814, 2020)

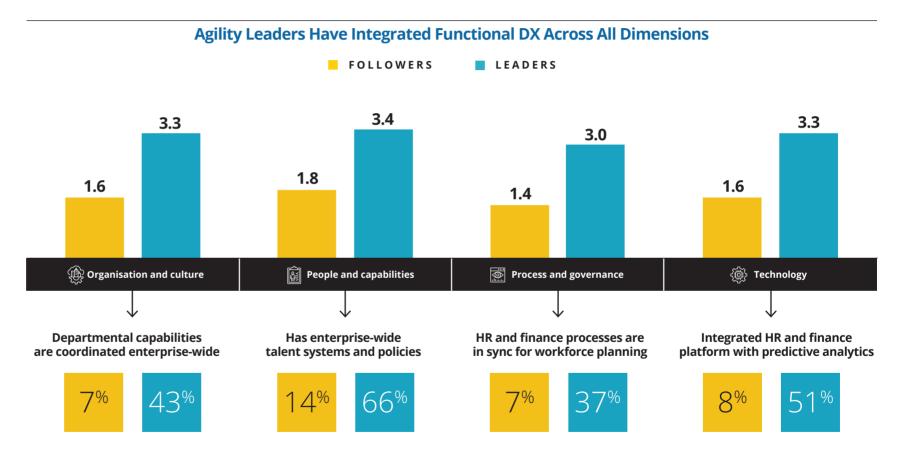


<sup>\*</sup>Taiwan is only surveyed in 2022.

# Functional, Tactical Approach to DX Limits Enterprise Agility

Across all agility dimensions, leading organisations have made greater progress than followers. Leaders have scaled DX enterprise-wide through cross-functional collaboration, and system and process integration.

From a functional perspective, leading organisations have a holistic view of their employees for workforce planning and talent development that is also aligned to finance in cost accounting and budgeting activities. Leaders are also leveraging predictive analytics so HR and finance can better anticipate change and respond accordingly. In short, enterprisewide functional integration and collaboration contributes to enterprise agility. Conversely, followers lack these enterprisewide capabilities and alignment and are less agile in adapting to fastchanging market dynamics.



Source: IDC-Workday Digital Agility Index Survey Asia/Pacific, 2022 (n=816: Leaders 309, Followers 507)



# The C-Suite's Agility Imperative

The need for digital agility drives new functional requirements in the digital-first economy.

**CIOs** must enable better business. outcomes, agility, and resilience through the use of cloud-based technology to transform the enterprise into a digital business.

**CFOs** must enable better decision. making, both at the strategic and operational level, while democratising business data and insights to ensure enterprise-wide alignment.

**CHROs** must use technology to cultivate an agile workforce based on a hybrid-first work model that adapts to different work environments. while enabling the workforce with the requisite skills to meet changing business demands.

The following sections drill into the functional requirements and challenges, and explore how CIOs, CHROs, and CFOs can deliver and contribute to greater enterprise agility.

### **Agility Imperative In the Digital-First Economy**



# **CIOs**

- ▶ Resiliency Operate in the storm
- Agility Support growth
- **▶** Platform integration Enable end-to-end processes
- Unlocking data Drive with data
- **▶** Innovation Innovate for business value
- **▶** Engaged employees Elevate the experience



# **CFOs**

- **Drive profitable growth** Playing offense
- Cost containment culture Playing defense
- Maximise capital Keeping score
- **Ensure sustainability** Finishing strong
- Attract and retain talents Fielding the team
- Digitalise finance Equipping the team



# **CHROs**

- **▶** Hybrid workforce Return to work
- **▶** HR service delivery Servicing the workforce
- **▶** Skills Upskilling the workforce
- Workforce optimisation Allocating resources
- **▶** Employee experience Energising the workforce
- ► Inclusion and diversity *Instil a sense of belonging*





In a digital-first economy, technology is a key differentiator, and every organisation must have the right technology leader in place. The role of the CIO must evolve beyond traditional IT risk management and operations to become a digital orchestrator and a business transformation leader

This will include spearheading the transformation of the organisation's technology architecture to build resilience and ensure business continuity in the face of fluctuating demands. The CIO must also see to it that the architecture is agile in enabling new business models, and is extensible to support digital ecosystem participation.

Leading organisations are cementing their technology advantage with a cloud-first approach to automate IT operations and increase data federation. Hence, CIOs must accelerate cloud adoption and increase integration flexibility, while minimising technical debt.

#### IDC **Predictions**

By 2023,

of CIOs will be primarily measured for their ability to co-create new business models and outcomes through extensive enterprise and ecosystem-wide collaboration.

> IDC Worldwide CIO Agenda Predictions 2022 Asia/Pacific (Excluding



# A Cloud-First Technology Roadmap Drives the CIO's Agility Agenda

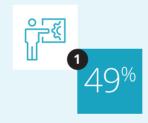
The CIO of the future needs to focus on orchestrating digital initiatives to enable business transformation. The ultimate goal is to achieve business success by enabling an agile organisation. The agility imperative for the CIO is to use technology, with cloud as the primary tool, to achieve the following:

### The CIO's Agility Imperative

- **Resiliency** Operate in the storm Deliver digital resiliency and business continuity at scale in times of rapid change
- **Agility** Support growth Invest in solutions that are designed to accommodate rapid change, not technical debt
- **Platform integration** *Enable end-to-end processes* Integrate and extend without adding risk, complexity, and costs
- ► Unlocking data Drive with data Unlock data for the organisation while ensuring security and governance
- ► Innovation Innovate for business value Adopt artificial intelligence/machine learning (AI/ML) innovations that deliver business value
- **Engaged employees** *Elevate the experience* Create the technology foundation for engaged employees

However, lacking a strategic technology roadmap, many IT leaders are straddled with technical debt as years of investments have resulted in IT architectures that are risky, complex, and costly. Ad hoc point-to-point integrations across systems have created data siloes and reporting inconsistencies that impact decision making across the enterprise. Such an ad hoc approach also negates risk management and business continuity measures that had been implemented, with multiple points of failure and a lack of visibility into system dependencies and workload redistribution during times of fluctuating demand.

#### **Top IT Challenges**



Choosing the right technology solutions that can help drive business agility avoiding technical debt.



The lack of consistent integration across systems creates data, reporting, and business process issues that impact decision making.



**Delivering digital** resiliency at scale to effectively respond to rapid changes and to capitalise on disruptions.

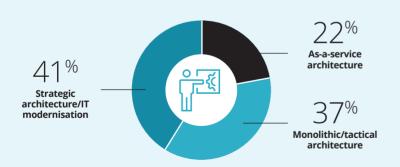


# Adopt Agile Technology Architectures to Support Business Growth

To support business growth, CIOs must establish an adaptive technology architecture based on composable services. A modular architecture enables IT assets reuse, and minimises the accumulation of technical debts as new digital products and services proliferate, thereby improving business agility. To achieve this, CIOs need to create a cloud-first roadmap based on an as-aservice architecture that spans the enterprise and its ecosystem to simplify process change and maximise code reuse.

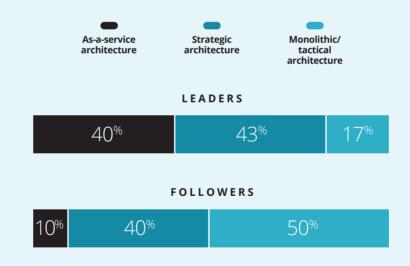
Among Asia/Pacific organisations, 22% are adopting an as-a-service architecture using application programming interfaces (APIs) and web services to speed up application development and keep pace with business change. Conversely, 37% are still on monolithic architectures that require multiple changes across point solutions.

#### **How Organisations Architect for Business Agility**



Comparing agility leaders and followers, 40% of leading organisations are supporting business growth with an adaptive as-a-service architecture. On the other hand, half of agility followers' IT environments are based on monolithic architectures with tactical approaches in technology upgrades which could invite risks, complexity, and costs to the organisation.

### **Leaders Have More Agile Technology Architectures That Support Business Growth**



IDC **Predictions** 

By 2025,

of CIOs will be forced to accelerate or enact formal technical debt management practices due to project delays or failures caused by unresolved technical debt.

> Source: IDC Worldwide CIO - Asia/Pacific (Excluding



# Maximise Integration Agility to Enable End-to-end Processes

To effectively connect the multiple moving parts of the enterprise and its ecosystem such that they act in unison, CIOs must maximise integration flexibility and enable end-to-end process efficiency and consistency, such as in source-to-pay, hire-to-retire, lead-to-cash, and idea-to-product. Using an infrastructure platform as a service (iPaaS) integration approach, CIOs can keep multiple stakeholders in sync, and simplify risk management, compliance, and governance efforts. Also, this will establish the technology foundation for richer decision making across functional boundaries through data federation and cross-functional data analysis.

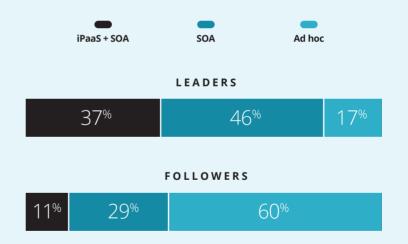
Today, 22% of organisations adopt iPaaS to augment their service-oriented architecture (SOA) to maximise integration agility both within and beyond the organisational walls.

### **How Organisations Integrate Applications and Data**



Comparing agility leaders and followers, leaders adopt iPaaS to maximise system integration flexibility. Conversely, most agility followers, at 60%, approach system integrations in an ad hoc manner with point-to-point integrations that are driven by tactical requirements. This results in duplicated and often conflicting system dependencies.

#### **Agility Leaders Have Greater Integration Agility**



IDC **Predictions** 

By 2024,

of CIOs will collaborate to harness industry ecosystem capabilities as a critical source of innovation, data sharing, differentiation, and cybersecurity risk management.

> IDC Worldwide CIO Agenda Predictions 2022 Asia/Pacific (Excluding lapan) Implications



## Create a Self-Managing, Self-Healing, and Self-Optimising Infrastructure for Business Resilience

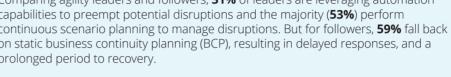
The cornerstone of a resilient organisation is a robust technology infrastructure that supports business continuity in times of rapid change. with the nimbleness to quickly recover from disruptions. This includes leveraging AI/ML to detect and preempt security threats, system outages, and network disruptions, as well as using the same technology to seamlessly redistribute workloads across a hybrid or multicloud environment for business continuity.

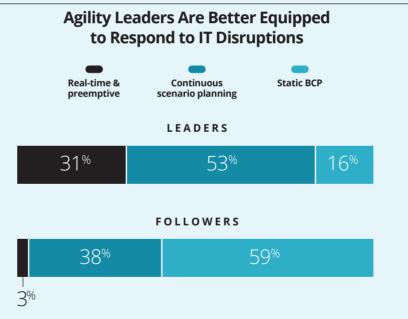
Today, 14% of organisations are already leveraging automated intelligence capabilities to detect and predict IT issues as they occur and to proactively heal and optimise its infrastructure accordingly.

#### **How Organisations Ensure IT Resilience**



Comparing agility leaders and followers, **31%** of leaders are leveraging automation capabilities to preempt potential disruptions and the majority (53%) perform continuous scenario planning to manage disruptions. But for followers, **59%** fall back on static business continuity planning (BCP), resulting in delayed responses, and a prolonged period to recovery.





Source: IDC-Workday Digital Agility Index Survey Asia/Pacific, 2022 (n=816: IT respondents 270)



IDC

**Predictions** 

By 2024,

of CIOs will fail to

effectively evolve IT's

capability to deliver

modern digital

infrastructures. provide ecosystem

tech governance, and

support architecturedriven business

outcomes.

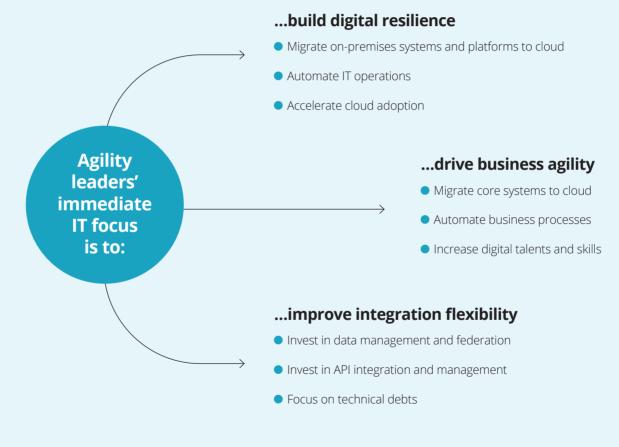
IDC Worldwide CIO

- Asia/Pacific (Excluding

# How CIOs Can Close the Agility Gap to Drive Business Resilience, Agility, and Flexibility

For CIOs to be effective digital orchestrators and business transformation leaders, they need to do the following:

- ► Continue to execute their cloud-first technology roadmap and accelerate the migration of onpremises systems to the cloud. Combined with efforts to automate IT ops, these will increase the resiliency of their IT landscape.
- Extend their as-a-service architecture to drive better business agility. This includes migrating core business applications to the cloud and codifying business processes to drive process automation and reuse.
- ▶ Build upon their iPaaS and SOA platform architecture by investing in data management/ federation and API integration and management solutions with a focus on core systems to reduce obsolescence and risk in their IT landscape.



Source: IDC-Workday Digital Agility Index Survey Asia/Pacific, 2022 (n=816: IT respondents from agility leader organisations 76)



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#### CASE STUDY

#### **AURECON**

# **IT Architecture Simplification and Data Integration Drives Business Agility**

Aurecon is a multi-award-winning international company that offers design, engineering, and advisory services. With 5,500 consultants in over a dozen locations worldwide delivering projects across 12 industries, including the Square Kilometer Array project and a solar-powered, modular water treatment plant that brings clean water to remote communities, Aurecon's leadership team recognised the need to allow their people more time on clients and projects, and to leverage data to support decision making.

#### GOALS

- ► Create a modern workplace that supports a world-class employee experience.
- ▶ Integrate and unlock data to support fact-based decisions.

#### INITIATIVES

- ▶ **Simplified IT architecture** by deploying and integrating a suite of applications comprising HR, finance, and project management.
- ▶ Consolidated and integrated data across people, projects, and finance, enabling faster and more effective decision making. Consultants can drill down to project costs to make efficiency decisions, and also use aggregate data to establish where and why best practice is working.
- ▶ Integrated human capital data, enabling Aurecon to optimise project resourcing.

#### **BENEFITS**

- ▶ Reduced the chart of accounts by 90%.
- ▶ Improved process governance and standardised master data.
- ▶ Consolidated and integrated multiple legacy applications.



"We've always had plenty of data, especially now we're getting more involved with digital engineering. Now we can use that data to support quality, fact-based decisions."

**Chief Finance Officer AURECON** 

Source: https://www.workday.com/en-us/customer-stories/a-h/aurecon-bring-employee-experience-to-life.html





lesson learned from the COVID-19 pandemic is that organisations must stay agile and resilient to survive shocks and thrive despite disruptions. The role of the CFO also needs to evolve to support the business – from being the custodian of finance and capital allocation to becoming the arbiter of improved enterprise decision making.

Timely, granular insights that inform decisions and actions about the where, what, and how of playing offensive and defensive in new market entry, as well as deepening market penetration, and maximising profits in mature segments, are key aspects of enterprise agility and business performance in the digital-first world.

To this end, agility leaders are extending their advantage through integrated and automated finance processes that deliver such timely and accurate insights. To close agility gaps, CFOs must leverage technology and accelerate finance digitalisation.



# **Enabling Better Decision Making Underscores CFO's Agility Imperative**

The CFO of the future focuses on enabling enterprise-wide decision making by democratising access to financial insights, business performance, and market opportunities. The agility imperative for the CFO is to help the business create a competitive advantage by enabling effective decision making to achieve the following:

### The CFO's Agility Imperative

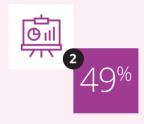
- **Drive profitable growth** *Playing offence* Quickly seize new market and M&A opportunities as soon as they develop, if not before
- Cultivate a cost containment culture Playing defence Maintain market advantage by optimising cost, profit, and cash flow
- Maximise capital Keeping score Allocate capital efficiently to maximise return on investment (ROI) on financial, human, and data assets, and knowing when to pivot
- **Ensure sustainability** Finishing strong Perform financially, but also environmentally and socially. Be able to plan for long-term sustainability, risk management, and societal impact
- **Attract and retain talents** Fielding the team Become the employer of choice for finance talent. Meet next-gen workers' expectation for digital tools to do their job
- **Digitalise finance** *Equipping the team* Reduce legacy technology footprint and modernise finance without the disruption of existing ERP implementations

However, finance leaders face key challenges that hamper their ability to proactively drive profitable growth opportunities in today's uncertain macro environment. The constant flux in the business landscape also makes long-term scenario planning difficult, testing their ability to achieve the goal of long-term enterprise resilience. Lastly, organisations that rely on manual processes for cost and cash management are unable to benefit from timely insights on how price volatilities impact profitability and cashflow. This is particularly the case with rising input costs, currency fluctuations, and supply chain disruptions.

#### **Top Challenges to Finance Departments**



**Identifying new** growth opportunities while driving profitable revenue growth in a rapidly changing environment.



Ensuring long-term enterprise resiliency.



**Building a culture** of cost containment for predictable cash flow.

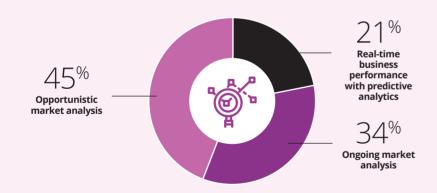


# Drive Growth by Ensuring Visibility into Real-time Business Performance and Market Insights

To maximise business growth, CFOs must enable better market sensing based on an ongoing assessment of market trends, and must have real-time visibility into business performance. This will improve the organisation's time to decision for strategic investments, and allow it to keep tabs on those investments while remaining vigilant to market shifts.

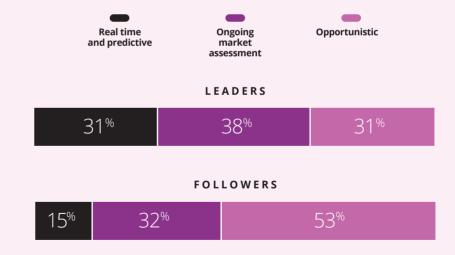
To this end, 21% of organisations are informed by real-time business performance and market data, and leverage predictive analytics to anticipate opportunities. This information gives these organisations the first-mover advantage in times of rapid market changes.

#### **How Organisations Identify and Assess Market Opportunities**



Comparing agility leaders and followers, **one-third** of leading organisations keep a pulse on market opportunities through real-time and predictive analytics, but only 15% of agility followers do the same. More than half of agility followers conduct selected market analysis on an opportunistic basis, resulting in missed opportunities.

### **Agility Leaders Have More Agile Technology Architectures That Support Business Growth**



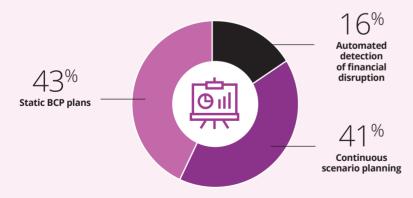


# Build Enterprise Resilience Rooted on Intelligent and Predictive Scenario **Planning**

In today's connected world, disruptive events such as the COVID-19 pandemic and geopolitical tensions have de-stabilising effects on organisations. To build enterprise resilience, CFOs must develop capabilities to perform continuous scenario planning and enable predictive capabilities to better detect, if not preempt, disruptions and understand their impact on the enterprise. Organisations can then improve their risk posture and be among the first to effectively respond and recover from the disruptions.

On this point, 16% of organisations have fully automated intelligence capabilities to detect and predict potential issues, so the CFO has better insights on how changes in macroeconomic variables such as interest rate hikes (e.g., corporate bond liabilities) and supply chain disruptions impact the enterprise's financial position and its risk posture. Another 41% use continuous scenario planning with near real-time measurement.

### **How Organisations Ensure Enterprise Resilience**



Among agility leaders, **nearly one-third** build enterprise resilience grounded on intelligent and predictive capabilities, while most rely on continuous scenario planning to keep abreast of how economic events impact their enterprise. On the other hand, two out of three (65%) agility followers rely on static BCP plans that require contextualisation and updates when business continuity efforts are initiated. This means agility followers are often surprised by disruptive events and are also slower to respond effectively.

#### **Agility Leaders Are Better Prepared for Economic Disruptions**





# Develop a Culture of Cost Containment by Promulgating **Data-Driven Cost Optimisation**

Developing a culture of cost containment will be of growing importance as inflationary pressures continue to increase for the foreseeable future. CFOs need to take a holistic cost management approach and proactively understand shifts in cost drivers to be effective in performing cost optimisation and in negotiating supplier contracts. Digitalising cost activities, such as in procureto-pay (P2P) processes, will enable timely cost visibility and cost management. Organisations with data-driven foresight will be well-positioned to lock in favourable contract terms and pricing to mitigate inflationary effects

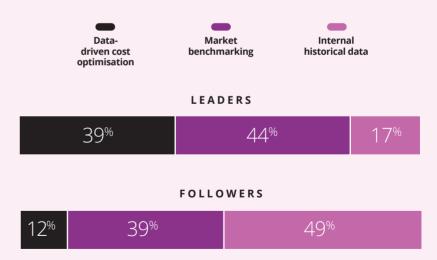
Today, 23% of organisations have a data-driven cost optimisation strategy, and leverage enterprise-wide and ecosystem data that allows them to proactively identify cost optimisation opportunities.

### **How Organisations Manage and Optimise Cost**



Among agility leaders, 39% take a data-driven approach to cost optimisation, enabling granular visibility into cost drivers that allows them to initiate cost optimisation strategies as price inflation cascades through their extended ecosystem. On the other hand, almost half of agility followers manage their costs based only on historical financial data and reports. As such, agility followers are often impacted by price increases before any cost management initiatives can be implemented, and when market prices are no longer as favourable.

### **Agility Leaders Are More Proactive and Holistic** in Cost Management

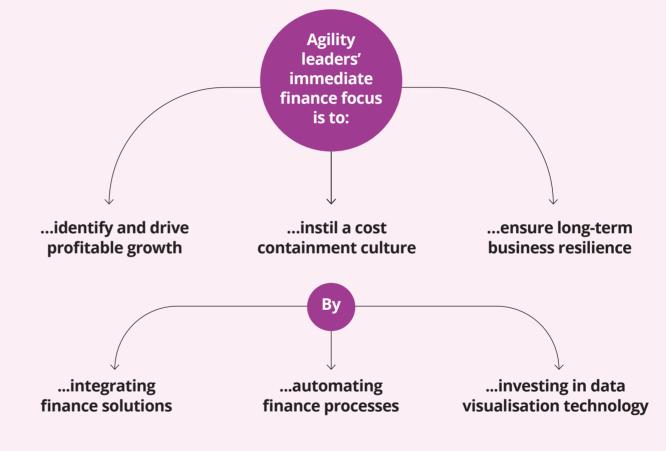




# How CFOs Can Close Agility Gaps to Drive Growth, Contain Costs, And **Ensure Resilience**

Leaders of agile organisations invest in financial system and process integration, process automation, and data visualisation and analytics to better capture and share intelligence about cost activities, business performance, and their markets

Integrated financial systems, automated processes, and shared data help to democratise data-driven decision making. In so doing, it facilitates strategy alignment and effective execution across the enterprise; in other words, increased organisational agility.



Source: IDC-Workday Digital Agility Index Survey Asia/Pacific, 2022 (n=816: Finance respondents from agility leader organisations 94)



SPONSOR'S MESSAGE SURVEY RESULTS CIOCHRO OVFRVIFW ABOUT DAL CFO

#### CASE STUDY

### **First Sentier Investors**

### **Improved Decision Making Through Cloud-Based** Financial Management Platform, Process Automation, and Analytics

Sydney-based First Sentier Investors is a global asset management firm with US\$180 billion of investments from global investors, and has more than 800 employees in 11 offices across nine countries. When the company was acquired by Mitsubishi UFI Trust and Banking Corporation (MUTB), a global financial juggernaut, the CFO had only 6 months to stand up an all-new financial management platform to ensure continued client confidence in their competence and performance to handle their investments, while also providing stability to a new global organisation.

#### CHALLENGES

- ▶ Need for a secure yet globally accessible and scalable financial management platform to support new global organisation structure.
- ▶ Legacy general ledger designed only to support cost-based accounting.
- ▶ Risk and data integrity issues from using spreadsheets for consolidated financial reports.
- ▶ Future proofing technology investments that enable regular but non-disruptive updates and upgrades, specifically in process redesign and automation.

#### INITIATIVES

- ▶ Migrated financial systems to configurable cloud-based finance management platform with customisable process flows and automation that transforms business event data into accounting entries.
- ▶ Deployed adaptive planning software built over integrated financial, workforce, and operational data to synchronise and align cross-functional reporting.
- ▶ Overlaid analytic tools over finance management platform to turn data into insights and democratise insights access across the enterprise.

#### RESULTS AND BENEFITS

- ▶ Completed financial systems overhaul in less than 12 months.
- ▶ Increased data trust, global accessibility, and synchronicity through a single source of truth across business functions.
- ▶ Empowered finance teams with greater autonomy through analytics, budgeting, and forecasting tools to ensure that operational risks are contained.
- ▶ Catalysed process redesign and automation to better capture opportunities and drive cost efficiency.

"...we now have all the numbers we need at our fingertips and can trust their integrity. This lets us really start to drill into the data, the analytics, the planning, and the forecasting so we can deliver more guidance to the business than we could before."

**Chief Financial Officer** FIRST SENTIER INVESTORS

Source: https://blog.workday.com/en-us/2021/increasing-finance-operations-efficiency-first-sentier-investors.html





n enterprise needs a digital and agile workforce to succeed in its business transformation. In the intensifying war for talent, the role of CHRO must evolve beyond managing human capital to cultivating an agile workforce that can keep pace with change.

The COVID-19 pandemic has made the hybrid workplace a permanent fixture for most enterprises. This shift in work culture requires CHROs to take a multi-faceted approach to employee experience, professional development, personal wellbeing, and workforce productivity. To do so, the role of the CHRO must be one of a **people cultivator for the workforce of tomorrow** – one who is digitally-sawy, adaptable, and purpose-driven.

Agility leaders are steps ahead of their peers in exploiting technology to better engage, develop, and empower their workforce through a hybrid-first approach.



# The Hybrid-First CHRO: Cultivator of an Agile Workforce

The CHRO of the future adopts a hybrid-first work model that supports what is needed to cultivate an agile workforce. This includes enabling a workplace that boosts productive work while scaling HR services in a way that meets employee expectations in a hybrid work environment. The CHRO is also focused on upskilling the workforce to aid business transformation

The agility imperative for the CHRO can be summarised as follows:

### The CHRO's Agility Imperative

- ► Hybrid workforce Return to work Develop an optimal return to workplace strategy that balances employee satisfaction and onsite operational needs
- ► HR service delivery Servicing the workforce Scale HR service support while meeting employee experience expectations in a hybrid work model.
- **Skills** Upskilling the workforce Develop skills inventory and needs to guide talent strategy to manage the career development of employees.
- **Workforce optimisation** *Allocating resources* Sense and respond swiftly to dynamic business demands with remote workforce and staff redeployment.
- **Employee experience** *Energising the workforce* Meet and exceed employees' need to feel engaged, empathised, embraced, empowered, and energised.
- ► Inclusion and diversity Instil a sense of belonging Cultivate a sense of belonging through a systemic and accountable approach from goalsetting to goal-getting.

However, 2 years into the pandemic, HR leaders are still challenged in delivering experienceoriented services that facilitate remote work, and in enabling collaborative workspaces for the hybrid workforce. Organisations are still encumbered by the mindset that the physical workplace should remain the predominant mode of work and this mentality restricts workforce agility. At the same time, training programmes that lack a focus on holistic talent and skill development fall short of meeting new business requirements driven by DX acceleration.

#### **Top Challenges for HR Departments**



Delivering high HR service standards in times of rapid change.



Developing an optimal strategy that strikes a balance between employee well-being and safety in our efforts to support a hybrid workforce.



Identifying the right skills needed to support evolving business requirements.

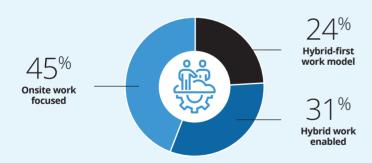


# Balancing Workforce Flexibility Through Hybrid-First Work Models

Accustomed to remote working during COVID-19 lockdowns, employees' call for work flexibility is growing louder as the Asia/Pacific slowly emerges from the shadow of the pandemic. The traditional standard working hours and work practices are no longer in sync. CHROs need to adopt a hybrid-first work model and be a champion of diversity, equity, and inclusion (DE&I). Doing so will result in more engaged employees, enable the organisation to attract and retain talent, and, in the long-run, develop an agile workforce that is attuned to, and embraces the organisation's business transformation initiatives.

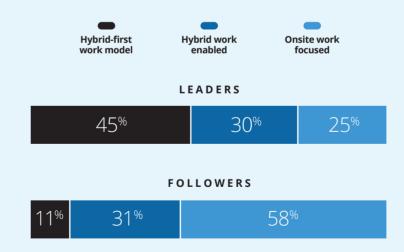
The good news is that **55%** of organisations in Asia/Pacific are already adopting a hybrid-first work model or are enabling their employees to perform hybrid work.

#### **How Organisations Enable Hybrid Work Models**



Taking a close look at agility leaders, 45% of them have already adopted hybrid-first models and another 30% are hybrid-work enabled. Conversely, 58% of followers remain focused on onsite work, particularly in the manufacturing, hospitality, and education sectors. These followers see remote work as temporary that will pass with the loosening of COVID-19 measures. However, such broad-brushed onsite approaches and restrictive employment terms reduce the organisation's attractiveness as an employer of choice, and limit the pool of talent sources that are critical for business transformation.

### **Agility Leaders Are More Inclined Towards Being Hybrid-First In Workplace and Workspace Design**



#### IDC **Predictions**

By 2023, digital transformation and business volatility will drive

of A2000

organisations to deploy remote or hvbrid-first work models, redefining work processes and engaging diverse talent pools.

> IDC FutureScape: Work 2022 Predictions Asia/Pacific (Excluding lapan) Implications.

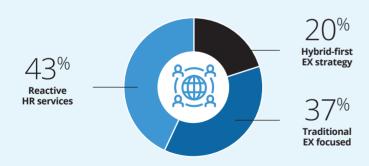


# Scaling HR Service Delivery by Embracing Hybrid-First Employee Experience

As hybrid becomes the default mode of work, CHROs play a pivotal role in helping employees stay engaged and productive by proactively tackling hybrid-first work challenges through strategic employee experience (EX) initiatives. They must be able to scale HR services while meeting employee expectations for personalised and intuitive support experiences, while at the same time, be adept at reinventing traditional EX programmes to address the needs of workers facing remote and hybrid work challenges.

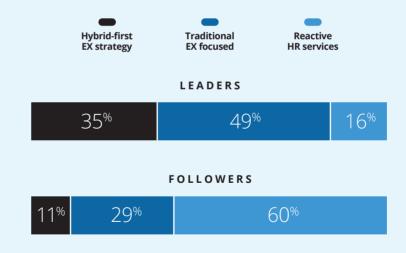
To this end, 20% of organisations have an integrated HR service delivery strategy where EX platforms provide a unified and intelligent workspace - one that incorporates employee listening, provides access to resources such as mental well-being tools, and offers insights and analytics around employee engagement.

### **How Organisations Enable Hybrid Work Models**



Comparing agility leaders and followers, **35%** of leaders take a proactive approach in addressing new hybrid work challenges, while another 49% are in the process of evolving traditional EX programmes and services to meet the challenges of new workforce realities. Conversely, **60%** of agility followers are still reactive in handling their workforce's challenges, resulting in lower productivity and workforce disengagement.

### **Agility Leader Are More Proactive in Addressing Hybrid-First Work Challenges**



IDC **Predictions** 

Bv 2023,

of A2000 businesses will deploy AI and ML-enabled platforms to support the entire employee life-cycle experience from onboarding through to retirement.

> IDC FutureScape: Worldwide Future of Work 2022 Predictions - Asia/Pacific (Excluding lapan) Implications.

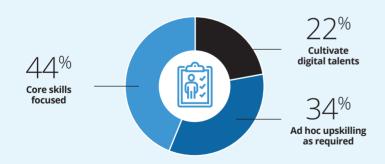


# Enabling Business Transformation By Cultivating Skills and Talents

Organisations with a digital workforce are more agile in executing business transformation initiatives. But those undergoing DX are often hampered by a lack of digital skills. Indeed, skills shortage is often cited as the top DX challenge, and resolving the issue has become a C-suite priority. Here, the CHRO must take the lead in nurturing a culture of continuous learning and building an agile workforce through strategic skills development programmes.

However, only 22% of organisations have a holistic talent management strategy that proactively engages the workforce, and leverages data and analytics to identify potential training needs and growth areas for the long term. Beyond digital skills needed for DX initiatives, talent strategy also extends to digitally-enabled work such as in security, use of remote collaboration tools, and accessing data and resources remotely for the extended workforce.

### **How Organisations Upskill Talents**



Comparing agility leaders and followers, 40% of leaders are cultivating the required skillset for the long term, and another 39% can provide ad hoc upskilling as and when required. Conversely, only 11% of followers take a similar approach in talent investments, with more than half (59%) providing training that focuses only on core skills requirements. This lack of a strategic approach to skills and talent development will put a wrench in the works for business transformation initiatives, and will in the long run affect business performance.

### **Agility Leaders Take a More Proactive Approach** in Cultivating Digital Talents



#### IDC **Predictions**

DX-related IT skills shortages will affect

of organisations by 2025, costing over \$3.4 trillion in APEI through 2025 due to delayed product releases, reduced customer satisfaction. and loss of business.

> IDC FutureScape: Worldwide Future of Work 2022 Predictions Asia/Pacific (Excluding Japan) Implications.

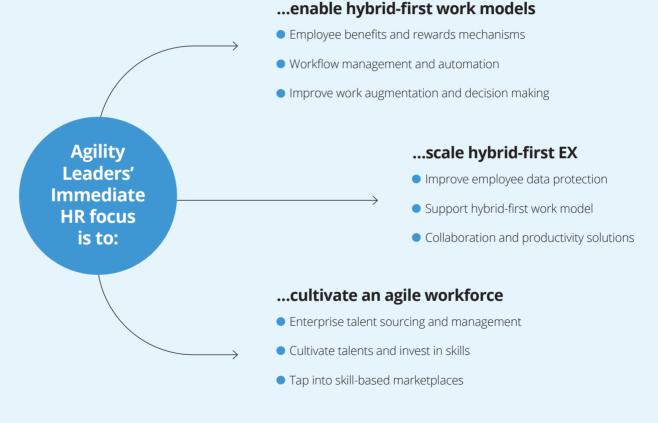


# How CHROs Can Close Agility Gaps to Enable Hybrid-First Work Models, Scale HR Services, and Cultivate a Digital Workforce

Agility leaders are enabling hybrid-first work models by investing in technology to support remote work processes and making employee benefits mechanisms more accessible

At the same time, they are reinventing work processes and improving decision making by stepping up workflow automation. In scaling hybrid-first EX, leaders are investing in data protection, collaboration and productivity solution technology (such as in employee engagement, voice of employees), along with people analytics to understand employee needs and align EX with hybrid-first work models.

Lastly, agility leaders are also investing in enterprise talent sourcing and management, skill development, and tapping into skill-based marketplaces to nurture an agile and digital workforce.



Source: IDC-Workday Digital Agility Index Survey Asia/Pacific, 2022 (n=816: HR respondents from agility leader organisations 102)



SPONSOR'S MESSAGE SURVEY RESULTS CIOCFOOVFRVIFW ABOUT DAL CHRO

#### CASE STUDY

#### **HKBN**

### **Integrated Cloud-Based HCM Solution Supports Hybrid** Work, Develops Skills, and Enhances Employee Engagement

HKBN Group is an integrated telecom and technology solutions provider headquartered in Hong Kong with operations spanning Hong Kong, Singapore, Malaysia, mainland China and Macau. With about 6,000 employees, many of whom are shareholders of the company, managing their development became challenging as the number of HR systems multiplied through business acquisitions. The company needed better tools to transform HR practices, empower its workforce to develop new skills, and continue to engender a sense of ownership.

#### CHALLENGES

- ▶ Transforming HR practices to better align business objectives across all HKBN entities.
- ▶ Managing talent development using multiple HR and talent systems where the workforce has no remote access.

#### INITIATIVES

- ▶ Consolidated HR systems to an integrated cloud-based human capital management (HCM) application suite.
- ▶ Digitalised engagement and ownership program. Implemented dashboards to gain a comprehensive view of employee ownership by function or group to identify and formulate more effective and targeted engagement strategies.
- **Established skills inventory and optimised workforce allocation**. This includes the creation of talent development tracking and dashboards to ensure its skills inventory is aligned with customer needs. Employee certifications are tracked so that the right resources are allocated to the right projects, such as in meeting the public sector's requirement for supplier certifications.

#### **BENEFITS**

- ▶ Supported remote workforce with go-live of cloud-based HCM solution during COVID-19 pandemic
- ► Closely aligns talent development with business needs
- ▶ Improves decision making using talent analytics
- ▶ Provided HR services for both onsite and field engineers with hybrid-first work model





"We believe that we've been connecting pretty well with our talents, but without a world-class system, we won't be able to keep up the pace, especially as we continue to grow."

**Former Chief Talent and Purpose Officer** HKBN



# Closing Digital Agility Gaps to Capitalise on Change

# **Moving Beyond Tactical to Integrated DX**

To close agility gaps so that the organisation is adaptable to, and capable of capitalising on, change, the CIO, CFO, and CHRO must come together as a digital dream team to move DX initiatives away from a tactical to an integrated approach.

- ▶ Align cross-functional DX. CHROs, CFOs, and CIOs must work with the DX office to align, coordinate, and budget for cross-functional digital initiatives.
- ▶ Integrate digital talent management. CHROs must work with CFOs and CIOs to identify talent gaps and strategise a holistic talent acquisition, training, and retention plan.
- ▶ Integrate HR and finance processes and automation. CFOs and CHROs should audit existing HR and finance processes and work with the CIO to identify process gaps that require further integration so as to enable more seamless HR and finance consolidation and reporting workflows.
- ▶ Include HR and finance requirements in the **technology roadmap.** CIOs must work with CFOs and CHROs to design and envision a modular platform architecture that is extensible to core HR and finance systems to better support cross-functional requirements.



### **CIOs**

**Becoming a Business Transformation** Leader

- ▶ Build business resiliency and continuity at scale by accelerating the pace of cloud migration, and investing in the automation of IT operations to detect and fix anomalies
- ▶ **Drive business agility** using as-aservice architecture to accommodate rapid changes, simplifying change through modular cloud services, and minimising technical debts.
- ► Improve integration flexibility by investing in data management and integration, and API management solutions.



### **CFOs**

**Improving Enterprise Decision Making** 

- **▶ Drive profitable growth** by discovering and anticipating market opportunities quickly. Integrate financial systems for consolidated workflow, reporting, and market analysis to identify opportunities and monitor performance.
- Instil a culture of cost **containment** to maximise profits and cashflow. Integrate point applications with core finance systems and leverage data visualisation and analytics to keep tabs on volatile cost drivers.
- **▶** Ensure long-term resilience using dynamic scenario planning, measurements, and risk management to anticipate change over a longer time horizon. Leverage AI/ML and finance process automation for continuous scenario planning.



### **CHROs**

**Cultivating an Agile Workforce** 

- ► Enable a hybrid-first work model for both onsite and remote employees, leveraging work augmentation and collaboration technology.
- Scale hybrid-first employee **experiences** by delivering HR services in a way that enables the workforce to meet the challenges of new realities of hybrid work.
- ► Cultivate an agile workforce by developing skills inventory and development needs to guide the talent strategy. Invest in talent management, sourcing, and learning solutions to inform and execute strategy.



OVERVIEW ABOUT DAI SURVEY RESULTS CIO CFO CHRO SPONSOR'S MESSAGE



# Are you a **digital leader** or **follower?**

In an increasingly uncertain and rapidly evolving environment, being digitally agile is the new competitive advantage.

Workday is a leading provider of enterprise cloud applications for finance and human resources, helping customers adapt and thrive in a changing world. Workday applications for financial management, human resources, planning, spend management, and analytics have been adopted by thousands of organizations around the world and across industries—from medium-sized businesses to more than 50% of the Fortune 500.

To find out more about how we can help your organisation leapfrog the digital agility gap, visit our **WEBSITE**.

For the Workday story and key milestones, please read **OUR STORY**.





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